

BUILT IN PORT HEDLAND, FOR PORT HEDLAND

Better options. Better asks.

The published schedule changes for **8 of 10 sailings**. PortPilot reads every change and lays out your options while their clocks are still running, in one view your whole team shares.



The PortPilot map on desktop and mobile, on real Port Hedland data

DESIGNED AND BUILT AT THE WORLD'S LARGEST BULK EXPORT PORT
Pilbara Project Specialists & Industry Apps · Port Hedland WA

WHAT EVERY SHIPPER GETS ON DAY ONE



See the port

Every vessel, berth and the published schedule in one map per port. Opens in a browser, no account required.



Read the change

Every schedule change surfaced as it lands, with what moved, how far, and what it means for your cargo.



Act in time

Each change opens a short list of options, each with its own clock. Better asks to the port, earlier.

580 Mt

Exported through Port Hedland every year

1,000+

Tonnes loaded per minute at the wharf

8 of 10

Sailings where the schedule changes

12 hrs

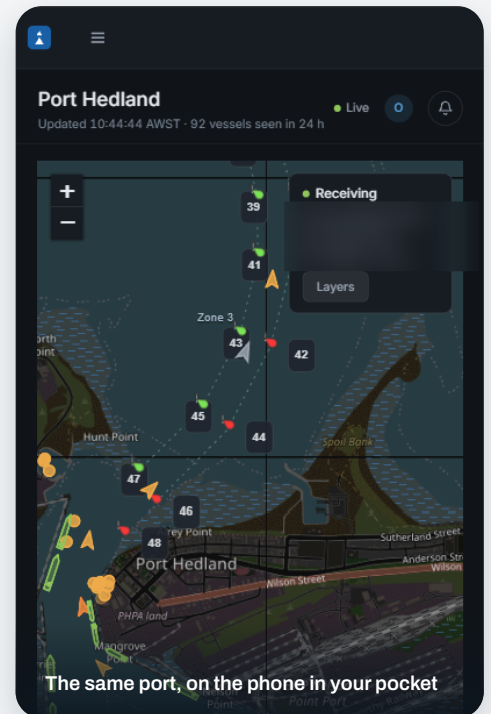
Of warning from twenty minutes of reading

01 One map, the whole decision

Three commitments decide every sailing: **the berth window, the sailing tide, and cargo readiness**. When one moves, the others move. PortPilot shows how far, and how soon.

It watches the port continuously and turns twenty minutes of reading into **twelve hours of warning**, so the conversation with the port starts while the good options are still open.

- ✓ Opens in a browser
- ✓ One map per port
- ✓ No installs, any device
- ✓ Shared by the whole team



01

Watch

The whole port

Every vessel, berth occupancy and the published schedule in a single view, around the clock.



02

Detect

The change

Every schedule change surfaced the moment it lands: what moved, which vessel, how far.



03

Weigh

The options

Each change opens a short list of possible plays, each with its own clock still running.



04

Act

The ask

Go to the port with a better ask, earlier, while the option is still worth something.

Discrete opportunities · not a sliding scale

EVERY OPTION RUNS ON ITS OWN CLOCK

24 hrs

Trade berthing priority

12 hrs

Sail a tide earlier

9 hrs

Change a berthing

6 hrs

Take the next tide

4 hrs

Re-time the same tide

Minimum notice under the Port of Port Hedland Vessel Movement Protocols (cl. 4.1, 6.4, 5.8, 6.5, 6.6). Sailing as planned needs none; every other option has a clock, and more notice keeps more of them open.



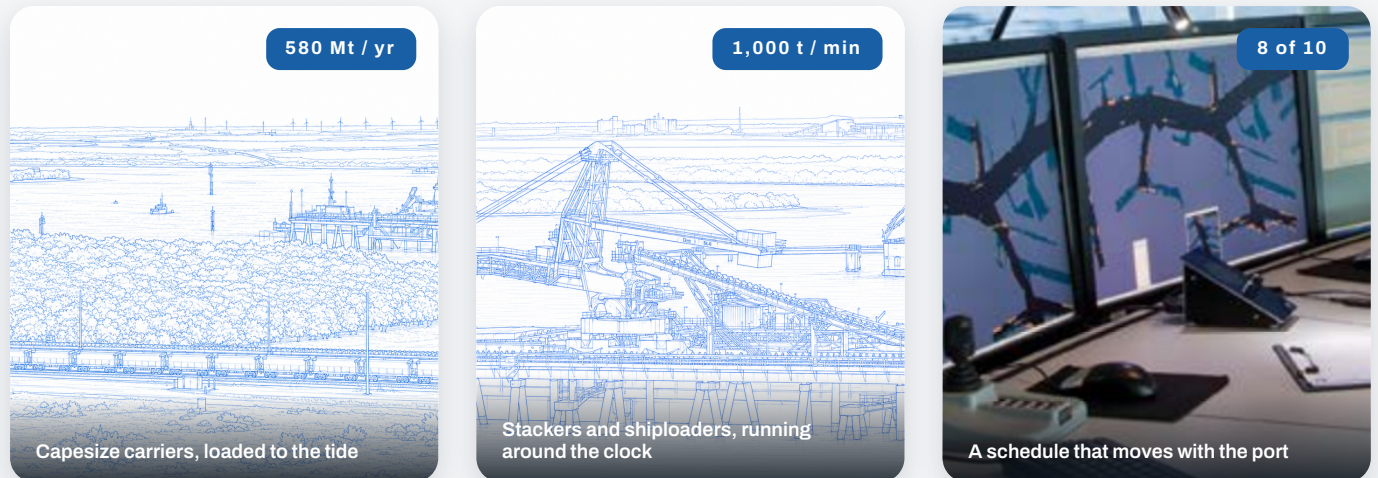
Miss the clock and the option lapses, whatever it was worth.

Act while it's open →

THE PORT · REAL SCALE

The world's largest bulk export port.

Iron ore leaves Port Hedland at more than a thousand tonnes a minute, on vessels sequenced around the tide. Every sailing is a moving fit between berth, tide and cargo, and the fit changes daily.



02

Built for the people who own the tonnes



Shipping & Logistics

NOMINATIONS ·
LAYCANS · LINE-UP

Know your options before the phone rings.

- The schedule and every change, in one shared view
- Each change translated into options and clocks
- Better asks to the port, made earlier



Operations Planning

TRAINS · STOCKYARDS
· BLENDING

See how a schedule change lands on cargo readiness.

- Berth window, sailing tide and readiness together
- Loading rate and progress (optional input)
- Early warning when commitments drift apart



Commercial Teams

CONTRACTS ·
DEMURRAGE · DEAD
FREIGHT

Understand what each tide is worth before you ask for it.

- What a deeper draught or earlier tide is worth
- Dead freight and demurrage exposure, seen early
- One source the whole desk reads together



When one moves, the others move. PortPilot shows how far, and how soon.

hedland.portpilot.com.au/map



It reads the port and lays out the choices. It does not adjudicate.

THE PORTPILOT DESIGN PRINCIPLE

Allowable draught and the schedule are determined by the port. PortPilot is a decision aid for the people who already make the decisions. Your calls stay yours.

03

Start open, scale to enterprise

OPEN TO EVERYONE

Free

Open

The map for anyone at the port. No account, no install.

- Every vessel and the published schedule
- One map per port, any device
- Limited history

FOR SHIPPING DESKS

Professional

\$POA / team

The full decision layer for teams that own the tonnes.

- Full schedule and vessel history
- Change alerts with options and clocks
- Tide and draught decision aids
- Vessel tracking for your fleet

FOR INTEGRATED OPERATIONS

Enterprise

\$POA

Professional, integrated with the systems you already run.

- Everything in Professional
- Custom integrations to planning systems
- Multi-team rollout and agreed support



The pilot: one team, one month, nothing required from you.

contact@industryapps.com.au

Put your next sailing on PortPilot.

Open the map, no account required. Or email a person about a pilot for your team. No form, no funnel, a person replies.

hedland.portpilot.com.au/map • contact@industryapps.com.au



Scan for the map